

An Energetic Finance Function at BUUK Infrastructure

BUUK Infrastructure (BUUK) is a leading constructor, owner and operator of last-mile utility networks in the UK new build market. BUUK was using Hyperion as their dedicated financial system but their Office of Finance was limited by its complexity, preventing them from gaining actionable insight into a changing market. With Prophix, BUUK can focus on their key performance indicators while efficiently and effectively delivering their budgets and forecasts.

Business Challenges

For BUUK, Hyperion was too structurally complex to respond to the scale and pace of change within their business. As a result, it became too time-consuming to continue to work with Hyperion.

Why Prophix?

After reading through several Gartner Analyst reports, BUUK Infrastructure chose Prophix. Gartner spoke highly of Prophix and its ability to integrate with their new ERP system, Microsoft Dynamics AX. Prophix then drafted a proof of concept for BUUK, offering insight into what was possible and how their Office of Finance could ensure a successful implementation, while also addressing their business needs.

Results

Prophix allows BUUK to prepare their budgets and forecasts, generate a wide range of reports, and analyse the unique business drivers that affect companies in their industry. The areas that BUUK currently tracks and analyses include revenue generation, costs incurred, network asset management and infrastructure construction.

BUUK Infrastructure is part of high-quality infrastructure around the world. BUUK Infrastructure is the leading independent provider of last-mile utility networks, constructing and operating essential utility assets in the UK.

With over 30,000 discrete networks, serving over 1 million homes, BUUK Infrastructure is the leading independent provider of last-mile networks. They construct, then own and operate in perpetuity, these essential utility infrastructure assets.

Operating: Since 1995

Website: www.bu-uk.co.uk

Annual Revenue: 160 million GBP

Employees: >600

ERP: Microsoft Dynamics AX

Prophix Customer Story

For each of these areas, BUUK evaluates different revenue streams, projecting them into the future at detailed levels. The organisation also produces reports for their profit and loss statements, capital and operational expenditures, and connections (which outline where the utility network ends with each customer).

Similarly, BUUK uses Prophix's Detailed Planning Manager (DPM) to conduct their personnel planning. This involves evaluating the salaries and benefits of their current employees and their personnel requirements for the future.

Using Hyperion to run their financial processes used to take several hours but with Prophix, BUUK can have their results in minutes.

Future Plans

BUUK are continuing to refine their budgeting and forecasting processes to drive better commercial decision-making. The company has also begun migrating data from Microsoft Dynamics AX to Prophix each month for more advanced reporting and analysis.



About Prophix

Prophix develops innovative software that automates critical financial processes such as budgeting, planning, consolidation and reporting – improving a company's profitability and minimising its risks. Thousands of forward-looking organisations in more than 90 countries use software from Prophix to gain increased visibility and insight into their business performance.



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