Community Physician Network, one of Central Indiana’s largest multi-specialty medical groups, experienced frustrations with the limitations of spreadsheets. They also anticipated that Microsoft would soon discontinue supporting their FRx Reporter tool, which they used to create their management reports. With Prophix, Community Physician Network revamped and automated a wide range of vital financial processes.

**Business Challenges**

Community Physician Network experienced a number of challenges using spreadsheets to complete their financial processes. Their end users struggled to fill out budget templates, which created additional issues with manual entry errors and duplicated efforts. Poor data consolidation, infrequent opportunities for analysis, and difficulties building various report types limited Community Physician Network’s ability to objectively analyze their business. Their scenario planning was also limited, which prevented them from forecasting possible future outcomes.

**Why Prophix?**

Community Physician Network sought out a Corporate Performance Management (CPM) solution to replace their spreadsheets and FRx Reporter tool. Their Office of Finance knew that Prophix could transform their Office of Finance by automating their budgeting, forecasting, reporting and planning processes.

**Results**

Community Physician Network used to spend five months preparing and finalizing their annual budget. Most of this time involved pulling data together, formatting, adjusting formulas and consolidating information, leaving their Office of Finance with very little time to review.
With Prophix, preparing their annual budget and conducting their subsequent analysis now takes Community Physician Network only two months. More importantly, their finance team spend minimal time populating, formatting and consolidating information.

Implementing a CPM solution has allowed Community Physician Network’s Office of Finance to build assumptions and pre-populate their annual budget, automatically send templates to sites, track submissions, deadlines and approvals from management, automatically consolidate data and perform on-the-fly analysis.

With Prophix, Community Physician Network created a summary Report Binder that shows service volumes, a snapshot of the income statement, and actuals to budget variances for their executive team.

Their Office of Finance can now use statistical analysis to understand whether their doctors are providing the right mix of services and assess revenues from insurance providers, as well as accounts paid via Medicaid and Medicare. Their operations team now uses weekly reports to closely monitor work relative to value units (wRVUs), which are used to measure physician productivity and calculate compensation.

Future Plans

Community Physician Network has a number of future plans for Prophix including mapping the workflow process for their entire budget cycle, automating balance sheet assumptions, provider compensation calculations and conducting advanced revenue planning. Eventually, their Office of Finance will be able to track and analyze patient level data and build reports for routine leadership inquiries (i.e. driving factors for changes to the budget, net impact of new acquisitions, net impact of providers, administrative staff changes by employee, etc.).

About Prophix

Your business is evolving. And the way you plan and report on your business should evolve too. Prophix helps mid-market companies achieve their goals more successfully with innovative, cloud-based Corporate Performance Management (CPM) software. With Prophix, finance leaders improve profitability and minimize risk by automating budgeting, forecasting and reporting and puts the focus back on what matters most – uncovering business opportunities. Prophix supports your future with AI innovation that flexes to meet your strategic realities, today and tomorrow. Over 1,500 global companies rely on Prophix to transform the way they work.

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