



Construction Essentials: Financial & WIP Reporting

A Blueprint for Success with Prophix

Finance teams feel the pressure more than anyone to make the right decisions for the future of the business. This is challenging when you're relying on spreadsheets or consultant-built reporting applications to help you get the data you need to make decisions. Moreover, many of these solutions can't help you model or forecast for your business.

Prophix has created a turnkey solution that allows construction leaders to see and react to changes happening daily in a fully automated, web-based platform. We are calling the solution – Prophix Construction Essentials.

What you get with Prophix Construction Essentials:

- Your business-critical financial reports (**P&L, balance sheet, cash flow, and WIP**) available **anywhere, at any time, on any device.**
- **Self-service, click & drag reporting** means no more waiting for a new report to be created - **no formulas or coding.**
- Informative dashboards with **out-of-the-box industry KPIs** to help you track and **understand the health of your business every second of every day.**
- Automated report distribution and **drill-down to transaction level** – no need to open your ERP to get the detail you need.

STRONG		
Balance Sheet State...		
Company: Total Consolidated		
	January	Febru
Cash	435,547,108	414,111,111
Receivables	147,234,585	164,000,000
Inventory	11,514,125	11,800,000
Other Current Assets	3,162,293	3,500,000
Total Current Assets	597,458,111	593,520,000
Non-Current Receivables	63,246	1,200,000
Net Intangible Assets	1,090,991	1,200,000
Other Non-Current Assets	55,859,890	40,100,000
Total Other Assets	57,014,126	41,400,000
Total Assets	654,472,237	634,920,000
Net Fixed Assets	20,170,143	20,200,000
Total Long Term Assets	20,170,143	20,200,000
Total Assets	674,642,381	655,120,000
Payables	89,753,924	96,000,000
Accrued	14,195,252	14,100,000
Total Current Liabilities	103,949,176	110,200,000
Notes Payable	13,565,154	19,300,000
Long Term Capital Lease	18,974	18,974
Long Term Debt	10,646,429	10,600,000
Deferred Tax Liability	243,953	1,000,000
Total Long Term Liabilities	24,372,519	30,170,000
Total Liabilities	128,321,696	140,440,000

Industry KPIs and Metrics

KPIs include:

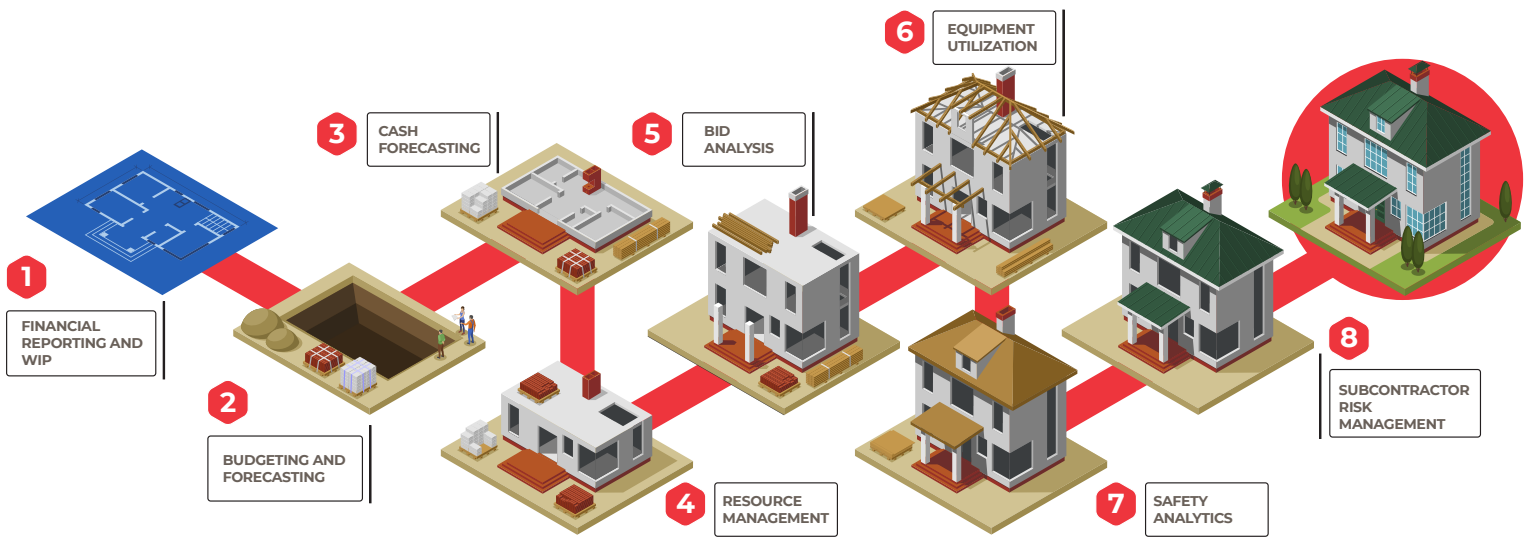
- Cash % of Revenue
- Days in Month
- Days of Cash
- Days Payable Outstanding
- Days Sales Outstanding
- Gross Margin %
- Gross Margin % of Indirect Cost
- Operating Margin %
- Backlog
- Backlog Gross Margin
- Over/Under Billings
- Margin Fade %

Job Metrics include:

- Original Contract
- Contract Amount (Inclusive of Change Orders)
- Actual Costs by Cost Type by Phase
- Projected (Estimated) Cost
- Billings
- Actual Hours
- Gross Margin %
- Gross Profit
- Percent Complete
- Earned Revenue
- Over/Under Billings
- Margin Fade %

Prophix is fully configurable by you! Customers can add data, reports, KPIs, etc. as needed. Fees may apply if consultant support is requested.

Construction Roadmap with Prophix



A scalable solution that grows as you grow – Prophix is so much more than a reporting solution.

Head Office

350 Burnhamthorpe Road W,
Suite 1000 · Mississauga, Ontario
Canada · L5B 3J1
+1 (905) 279 8711
info@prophix.com

Additional Offices

USA: +1 (800) 387 5915
UK: +44 (0) 118 900 1900
Europe: +45 7023 2375
DACH Region: +49 69 509 565 605
Brazil (Rio de Janeiro): +55 21 3094 3900
Brazil (São Paulo): +55 11 3583 1678



www.prophix.com