



# Construction Essentials: Financial & WIP Reporting

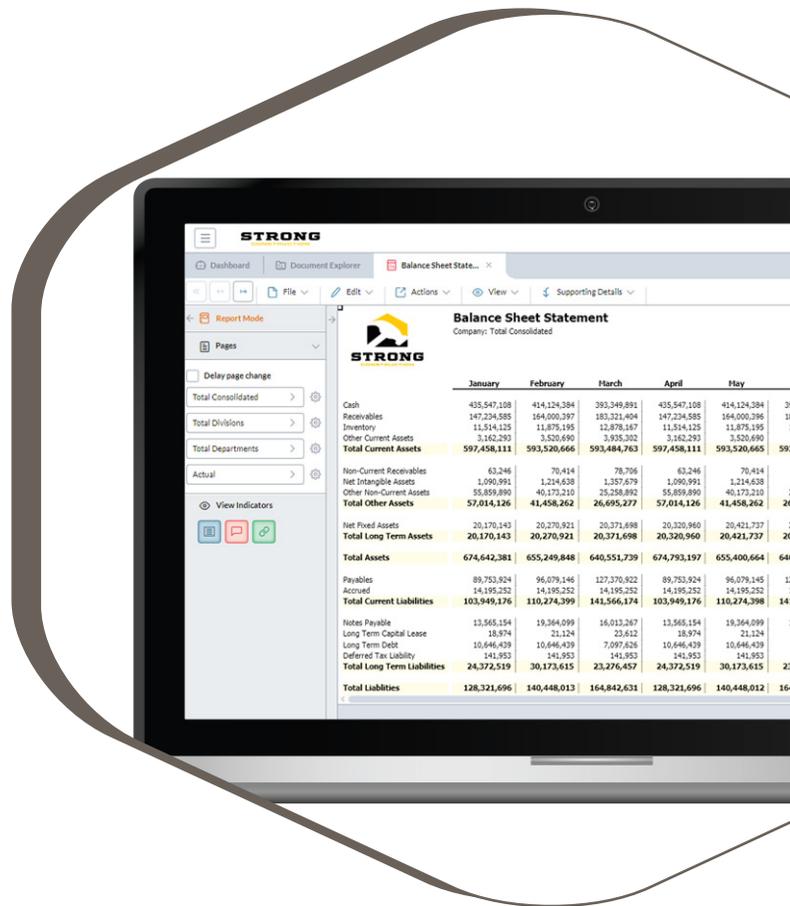
## A Blueprint for Success with Prophix

We're experiencing an unprecedented and uncertain time right now. Finance teams feel the pressure more than anyone to make the right decisions for the future of the business. This is challenging when you're relying on spreadsheets or consultant-built reporting applications to help you get the data you need to make decisions. Moreover, many of these solutions can't help you model or forecast for your business.

In response to current events, Prophix has created a turnkey solution that allows Acumatica customers to see and react to changes happening daily in a fully automated, web-based platform. We are calling the solution – Prophix Construction Financial Essentials.

## What you get with Prophix Construction Financial Essentials:

- Your business-critical financial reports (**P&L, balance sheet, cash flow, and WIP**) available anywhere, at any time, on any device.
- **Self-service, click & drag reporting** means no more waiting for a new report to be created - **no formulas or coding**.
- Informative dashboards with **out-of-the-box industry KPIs** to help you track and understand the health of your business every second of every day.
- Automated report distribution and **drill-down to transaction level** – no need to open your Acumatica ERP to get the detail you need.



# Industry KPIs and Metrics

## KPIs include:

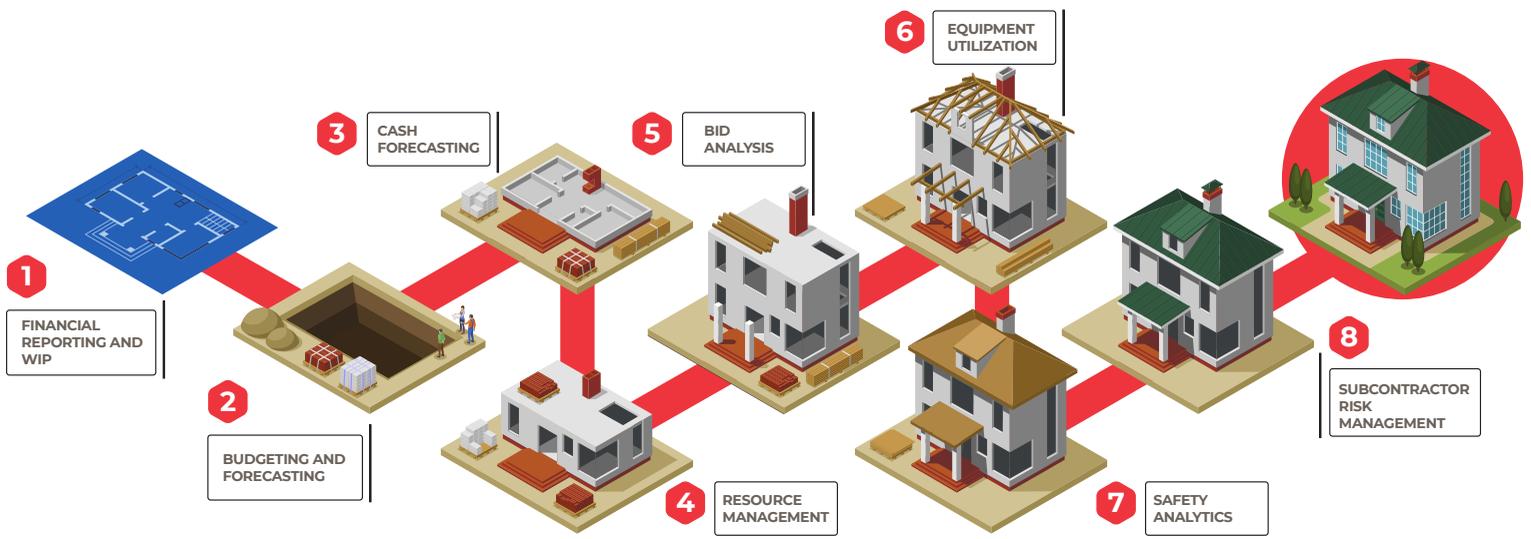
- Cash % of Revenue
- Days in Month
- Days of Cash
- Days Payable Outstanding
- Days Sales Outstanding
- Gross Margin %
- Gross Margin % of Indirect Cost
- Operating Margin %
- Backlog
- Backlog Gross Margin
- Over/Under Billings
- Margin Fade %

## Job Metrics include:

- Original Contract
- Contract Amount (Inclusive of Change Orders)
- Actual Costs by Cost Type by Phase
- Projected (Estimated) Cost
- Billings
- Actual Hours
- Gross Margin %
- Gross Profit
- Percent Complete
- Earned Revenue
- Over/Under Billings
- Margin Fade %

Prophix is fully configurable by you! Customers can add data, reports, KPIs, etc. as needed. Fees may apply if consultant support is requested.

## Construction Roadmap with Prophix



A scalable solution that grows as you grow – Prophix is so much more than a reporting solution.

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