

Clean Bill of Finance at Health Solutions

Health Solutions, a non-profit community and behavioral health center in Colorado, wanted to improve their reporting capabilities and move away from Excel. Health Solutions' Aliba ERP offered a financial dashboard but it had limited customization capabilities. With Prophix, Health Solutions can create dashboards for their end users, improving organizational communication and their forecasting capabilities.

Business Challenges

Health Solutions is a government-funded organization that receives state funding from Medicaid. This makes it challenging to anticipate financing until one month prior to budget kick-off. In addition, nationwide shortages in staffing levels mean existing staff can demand increases to pay and benefits, making it difficult to maintain adequate clinical staffing levels. As a result, Health Solutions had issues accurately forecasting personnel costs, which translated to inconsistencies in financial and operational planning.

Why Prophix?

When researching Corporate Performance Management (CPM) software, Health Solutions had several desired capabilities. They sought out a solution that offered flexible dashboarding, graphical interpretations of data, an easy-to-use interface and an ability to update without needing to involve IT. It was also important to Health Solutions that they could combine financial and operational data from a variety of systems, allowing them to create ad hoc and standard reports. Health Solutions chose Prophix's CPM software because it offered all of the required functionalities while remaining economical.

Health Solutions is a comprehensive, non-profit community medical and behavioral health treatment provider with centers in Pueblo, Huerfano and Las Animas counties. Health Solutions is licensed by the State of Colorado, and governed by a citizens' board of directors. Their mission is to make available a comprehensive range of affordable and quality community-based medical and behavioral health services.

Operating: Since 1962

Website: www.health.solutions

Annual revenue: 30 million USD

Employees: 350

ERP: Aliba



Results

With Prophix, Health Solutions automated their forecasting, reporting and planning processes. Visual analytics helped them improve their financial analysis, resulting in better, more strategic decision-making.

Health Solutions can automatically pull financial information from their Abila ERP and project future results based on calculations on actuals. They can also update projections based on known deviations from projected results. Using Prophix, Health Solutions can also automatically generate charts and reports to populate board packages.

With improved planning capabilities, Health Solutions can project revenues based on estimates in operational data. They also have enhanced personnel planning functionality, which is designed to help employees understand their contribution and cost to the company. Prophix has allowed Health Solutions to develop visual dashboards and scorecards that show trends in Medicaid memberships, cash balances, capital investments, revenues, expenses and personnel. This allows them to assess the contribution margin of each clinical staff member based on the services they provide, profitability of individual programs, trends in types of diagnoses and treatments for those diagnoses, the number of clients seen, length of treatment and types of treatment, and billed vs. paid hours for clinicians.

Now, Health Solutions can more effectively utilize staff, understand which treatments help clients improve faster and where to focus company resources for better clinical and financial results.



About Prophix

Prophix develops innovative software that automates critical financial processes such as budgeting, planning, consolidation and reporting – improving a company's profitability and minimizing its risks. Thousands of forward-looking organizations in more than 90 countries use software from Prophix to gain increased visibility and insight into their business performance.



www.prophix.com

Head Office

350 Burnhamthorpe Road W,
Suite 1000 • Mississauga, Ontario
Canada • L5B 3J1

+1 (905) 279 8711
info@prophix.com

Additional Offices

USA: +1 (800) 387 5915
UK: +44 (0) 118 900 1900
Europe: +45 7023 2375
DACH Region: +49 69 509 565 605
Brazil (Rio de Janeiro): +55 21 3094 3900
Brazil (São Paulo): +55 11 3583 1678